

ZAMFARA STATE INVESTMENT PROMOTION AGENCY

INTERNAL ENGAGEMENT REPORT

INVESTOR:

**RIMAZ SOLAR TECHNOLOGY NIGERIA LIMITED / RIMAZ
ENERGY (UK) LTD**

PROJECT:

**SOLAR LIGHTING MANUFACTURING AND DISTRIBUTION
HUB, GUSAU**

PURPOSE:

**DOCUMENTING ZIPA'S ENGAGEMENT AND INVESTOR
SERVICES PROVIDED**

DATE:

12TH OCTOBER, 2024

1. Executive Summary

This report documents the active role of the Zamfara State Investment Promotion Agency (ZIPA) in the facilitation and establishment of a Solar Lighting Manufacturing and Distribution Hub by Rimaz Solar Technology Nigeria Limited, the Nigerian subsidiary of Rimaz Energy (UK) Ltd. The project is designed to transform Zamfara State into a renewable energy manufacturing destination by leveraging the state's exceptional solar radiation levels – exceeding 3,000 hours of sunlight annually – and its strategic proximity to markets across the North-West and Niger Republic. ZIPA played a central role in investment promotion, land facilitation, stakeholder coordination, regulatory guidance, site inspections, and investor aftercare. This engagement demonstrates ZIPA's provision of comprehensive investor services under its mandate and provides verifiable evidence of its involvement across all four categories of the Comprehensive Investor Services Framework – marketing, information, assistance, and advocacy – in fulfilment of SABER Programme DLR 4.3 requirements.

2. Project & Investor Details

Detail	Information
Project Name	Solar Lighting Manufacturing and Distribution Hub, Gusau
Lead Investor	Rimaz Solar Technology Nigeria Limited / Rimaz Energy (UK) Ltd
Sector	Renewable Energy, Manufacturing, and Technology
Location	Gusau, Zamfara State
ZIPA Role	Investment promotion, facilitation, land allocation coordination, regulatory advisory, stakeholder liaison, aftercare

3. Services Provided by ZIPA

Service Category	Description of ZIPA's Actions
Marketing Services	Promoted Zamfara's renewable energy investment opportunities to Rimaz Energy (UK) Ltd through targeted investor outreach, sector-specific briefings, and presentation of Zamfara's solar energy potential. Facilitated B2B sessions between the investor and local distribution partners. Represented Zamfara's renewable energy sector at investor engagement events to attract the company's interest.
Information Services	Provided Rimaz Solar Technology with a comprehensive investment information pack covering Zamfara's regulatory environment, available incentives, land tenure procedures, and solar energy infrastructure. Shared detailed sector opportunity profiles and tailored responses to all investor inquiries throughout the engagement period.
Stakeholder Coordination	Served as the primary liaison between Rimaz Solar Technology Nigeria Limited, the Zamfara State Government, the Ministry of Lands and Physical Planning, the Ministry of Energy and Water Resources, and relevant federal agencies. Ensured alignment between all stakeholders throughout the project facilitation process.
Site Visit & Inspection Support	Accompanied the investors during physical inspection of the proposed project site in Gusau. Facilitated joint sessions with government officials to review land availability, infrastructure requirements, utility connections, and investment planning.
Regulatory Guidance	Guided the investors on Zamfara's government structure, policies, land tenure procedures, and all approvals required for project execution including CAC registration, ZIRS tax documentation, and environmental compliance. Ensured smooth

	documentation and approvals process through relevant government ministries.
Investor-Partner Linkages	Introduced Rimaz Solar Technology to key local partners and institutions to support project implementation, including the Zamfara State Internal Revenue Service, Ministry of Energy and Water Resources, Ministry of Lands and Physical Planning, local technology distributors, and community development associations.
Aftercare & Project Monitoring	Maintained continuous engagement with Rimaz Solar Technology Nigeria Limited to resolve implementation challenges, facilitate access to government infrastructure and utility connections, and advocate for policy support including development incentives. Coordinated follow-up meetings between the investor and relevant government ministries to sustain momentum.

4. Outcomes of Engagement

- Land allocation successfully facilitated for Rimaz Solar Technology Nigeria Limited through the Zamfara State Ministry of Lands and Physical Planning for the establishment of the Solar Lighting Manufacturing and Distribution Hub in Gusau.
- A development incentive package including a lease moratorium period extended to the company to allow for facility setup and commissioning.
- Land allotment approval letter issued by the Zamfara State Government via ZIPA.
- Investors accompanied on multiple site visits and fully briefed on the location, available infrastructure, utility requirements, and project planning considerations.

- Rimaz Solar Technology Nigeria Limited introduced to all relevant state agencies, technology distribution networks, and local partners to support project implementation.
- Expression of Interest letter formally received from Rimaz Energy (UK) Ltd confirming the company's commitment to establishing a manufacturing presence in Zamfara State.
- ZIPA strengthened investor confidence through proactive facilitation, continuous communication, and hands-on coordination with government ministries throughout the engagement period.
- Project expected to create significant direct and indirect employment in Zamfara State, advance the state's rural electrification agenda, reduce dependence on fossil fuels, and generate state revenue through taxes and levies aligned with the Zamfara State Consolidated Revenue Law No. 7, 2020 (as amended).

5. Remarks

ZIPA's role in the Rimaz Solar Technology Nigeria Limited / Rimaz Energy (UK) Ltd investment demonstrates the agency's ability to deliver comprehensive investor services — from initial promotion and information provision through to regulatory support, stakeholder coordination, site facilitation, and investor aftercare. The project is a clear example of ZIPA's institutional value in driving major renewable energy investments that align with Zamfara State's economic development agenda, its Business Enabling Reforms Action Plan (BERAP) commitments, and the broader objectives of the SABER Programme. It further demonstrates ZIPA's capacity to engage international investors and translate that engagement into concrete on-the-ground investment outcomes for the people of Zamfara State.

Supporting Documents:

1. Request letter for land allocation by Rimaz Solar Technology Nigeria Limited
2. Land allotment approval letter from the Zamfara State Government via ZIPA
3. Expression of Interest letter from Rimaz Energy (UK) Ltd
4. Photographs during site visitations and investor meetings
5. Correspondence between ZIPA and relevant Zamfara State Ministries on investor facilitation





