

## INVESTMENT OPPORTUNITIES AT A GLANCE

### CLIMATE AND VEGETATION

Zamfara is situated in the Northwestern part of Nigeria, covering an area of approximately 14,278 km<sup>2</sup> (5,513 sq miles). The state is bounded by Sokoto State to the north, Niger State to the east and south, Kebbi State to the west, and the international border with Niger Republic to the north. According to the National Bureau of Statistics, Zamfara has a population of approximately 3.6 million based on the 2006 census. Current estimates place the population at around 4.5-4.8 million with an annual growth rate of 3.2%. The state experiences a Sudan Savannah vegetation zone with the following climate characteristics:

- Tropical Continental Climate with mean annual temperature ranging from 25°C to 32°C
- Distinct dry season (November to March) with cool harmattan winds from January to March
- Rainy season extending from May to October with moderate to heavy precipitation
- Relative humidity varies seasonally, highest during rainy season
- Natural vegetation includes acacia trees, scattered shrubs and grassland

## SOLID MINERALS

Zamfara State is endowed with diverse and commercially viable mineral resources that present significant investment opportunities in mining and mineral processing industries.

- **Gold:** Zamfara is one of Nigeria's premier gold-producing states. Significant deposits exist across multiple local government areas including Gummi, Talaka, Maru, Bakura, and Chafe. Gold deposits are substantial in both quantity and quality, making large-scale commercial mining highly viable. Applications include jewelry, ornamental industries, electronics, and precious metals refinement.
- **Tin (Cassiterite):** Historically important mineral resources with deposits found in various LGAs. Tin is essential for solder manufacturing, coating, alloys, and electronics production.
- **Columbite (Niobium):** Valuable rare earth mineral found in appreciable quantities. Used in aircraft alloys, nuclear engineering, electronics, and advanced materials manufacturing.
- **Iron Ore:** Large deposits available for mining and beneficiation. Iron ore is fundamental for steel production, construction materials, and heavy manufacturing industries.
- **Silica Sand:** Available in commercial quantities suitable for glass manufacturing, foundry operations, and ceramic production.
- **Feldspar:** Found in viable deposits for use in glass, ceramic, paint, and tiles manufacturing industries.
- **Kaolin:** Present in useable quantities for paints, ceramics, pharmaceuticals, rubber and chalk production.

- Limestone: Available for cement production, construction materials, and chemical industries.
- Gypsum: Deposits suitable for plaster board manufacturing, cement additives, and construction materials.

## HOSPITALITY AND CREATIVE ARTS INDUSTRY

Zamfara State possesses significant cultural heritage and tourism potential with opportunities for strategic investment in the hospitality and creative industries sector.

- Hotels and Holiday Resorts Development
- Game Reserves and Wildlife Tourism
- Cultural Heritage Tourism Centers
- Conference and Event Management Centers
- Arts and Crafts Centers
- Recreation Parks and Amusement Facilities
- Sports and Fitness Centers
- Adventure Tourism and Eco-Tourism

## PROPERTY DEVELOPMENT

With a growing population estimated at 4.5-4.8 million and significant housing deficit, Zamfara presents substantial opportunities for real estate development. The state capital, Gusau, and other major towns are experiencing rapid urbanization.

- Small and Medium Scale Housing Developments

- Commercial Shopping Malls and Retail Centers
- Office Complexes and Business Centers
- Conference and Meeting Facilities
- Hotels and Hospitality Infrastructure
- Industrial Parks and Warehousing
- Mixed-use Urban Development Projects

### **OTHER ECONOMIC ACTIVITIES**

- Banking and Financial Services
- Transportation and Logistics
- Small Scale Enterprises and Trading
- Major Markets: Gusau Central Market, Kaura Namoda, and other commercial hubs providing wholesale and retail opportunities• Agricultural product aggregation and distribution
- Accessibility via road networks, air transport, postal services, and GSM connectivity
- Adequate road infrastructure connecting major commercial centers

### **INFRASTRUCTURAL FACILITIES**

- Road Network: Well-developed highway system including Federal roads connecting major cities
- Educational Institutions: Multiple universities, polytechnics, and colleges of education

- **Banking and Financial Services:** Commercial and microfinance institutions
- **Healthcare Facilities:** General hospitals and health centers
- **Air Transport:** Access to regional airports
- **Telecommunications:** Good mobile network coverage (GSM, 3G, 4G)
- **Water Supply:** Multiple water sources and supply systems
- **Electricity:** Power distribution infrastructure with ongoing expansion

## **OPPORTUNITIES IN ZAMFARA STATE**

The priority sectors of investment in Zamfara State are:

- **Agriculture and Agribusiness**
- **Mining and Mineral Processing**
- **Hospitality and Tourism**
- **Manufacturing and Processing**
- **Property Development**
- **Energy and Power**
- **Transportation and Logistics**
- **Information and Communication Technology**

## **AGRICULTURE & AGRIBUSINESS OPPORTUNITIES**

Zamfara possesses significant agricultural potential with vast arable land, favorable climate, and established farming communities. The state produces major crops for domestic and regional markets.

### **CROP PRODUCTION**

- **Arable Land:** Approximately 2.2 million hectares of cultivable land with over 600,000 hectares currently under cultivation
- **Major Crops Produced:** Millet, Sorghum, Cowpeas, Groundnuts, Sesame, Sunflower, Rice, Wheat, Cotton, and various vegetables
- **Crop Opportunities:** Large-scale production farms for grains, oilseeds, fiber crops, and horticultural products for domestic and export markets

### **LIVESTOCK PRODUCTION**

- Significant livestock population including cattle, sheep, goats, and poultry
- Sheep and goat breeding ranches for meat and wool production
- Commercial poultry production and hatchery operations
- Fodder production and feed manufacturing
- Meat processing and packaging facilities

### **VALUE ADDITION & PROCESSING**

- Grain milling and flour production facilities
- Oil extraction industries (groundnut, sesame, sunflower)

- Livestock feed production plants
- Meat and fish processing and packaging
- Spice and condiment processing
- Fruit and vegetable processing
- Cotton ginning and textile production

## **MINING & MINERAL PROCESSING**

Zamfara's rich mineral endowment provides exceptional opportunities for large-scale mining operations, mineral processing, and value addition activities.

- Large-scale Gold Mining and Refining Operations
- Tin Extraction and Beneficiation Plants
- Columbite Processing and Rare Earth Element Recovery
- Iron Ore Mining and Steel Production
- Glass Manufacturing (utilizing silica sand)
- Ceramic and Pottery Industries
- Cement Production Facilities
- Construction Materials Manufacturing

## **ENABLING FACTORS & GOVERNMENT SUPPORT**

- Liberal Land Policy: Flexible and investor-friendly land acquisition and development policies

- **Government Infrastructure Development:** State government commitment to social and public service infrastructure development
- **Security Framework:** Enhanced security measures and community engagement to safeguard investments
- **Investor Support Services:** Government agencies dedicated to investor facilitation and support
- **Access Roads:** Improved road networks connecting mining sites and production centers
- **Power Supply:** Ongoing expansion of electricity infrastructure with alternative energy options
- **Water Resources:** Multiple water sources for industrial and agricultural use
- **Human Capital:** Over 50% youth population (ages 15-64) providing assured sustainable workforce

## **STATE RANKING IN OPPORTUNITIES & EASE OF DOING BUSINESS**

- One of Nigeria's top gold-producing states
- Major agricultural producer (grains, pulses, oilseeds)
- Significant mining sector contributor to national economy
- Improving ease of doing business environment
- Active Private Sector and MSME Development
- Strategic location with proximity to Niger Republic and West African Markets

- Well-positioned for regional trade and commerce

## **PROJECT IMPLEMENTATION ARRANGEMENTS**

Projects can be implemented through flexible institutional arrangements including:

- Foreign Direct Investment (FDI): Direct investment by international investors
- Public-Private Partnership (PPP): Collaborative arrangements between government and private sector
- Joint Ventures: Partnership between local and foreign investors
- Out-grower Mobilization: Models engaging smallholder farmers in commercial production

## **GOVERNMENT SUPPORT & INVESTMENT FACILITATION**

The Zamfara State Government supports investors across all aspects of project development:

- Land acquisition and lease facilitation
- Social and public service infrastructure development
- Access road construction to project sites
- Domestic water supply provision
- Power supply and alternative energy exploration
- Security measures to safeguard investments
- Regulatory compliance and licensing support

- Business registration and administrative facilitation